



**Ministério do Planejamento, Orçamento e Gestão  
Secretaria de Logística e Tecnologia da Informação**

**The Brazilian Federal Government Procurement Process**

Main topics for the October 9<sup>th</sup>. 2002 OMC/Geneva presentation.

1. General Explanation on the General Services System – SISG and the SIASG IT support system
  - 1.1 *Modules*
  - 1.2 *Characteristics*
  - 1.3 *ITC & interactivity incorporation on the Internet*
  - 1.4 *Managerial tools facilities*
  - 1.5 *Transparency, accountability and social control characteristics*

In this part of the presentation the Speaker of the Brazilian Delegation will detail the main characteristics of the Federal Government structured system and the philosophy behind the centralized application that enables decentralized purchasing with a mix of real time control and ex-post centralized auditing. This part of the presentation explores the conceptual benefits to both sides in the tendering process.

2. SIASG/COMPRASNET environment
  - 2.1 *Some statistics on procurement of goods and services*
  - 2.2 *Facilities offered*

A brief explanation on the interfacing of the structured system with the web enabled information and transactional application that permits suppliers and procuring officers to base the whole process on the paperless concept we be made in this part of the presentation.

3. Reverse Auction
  - 3.1 *Background information on the adoption of the new mode of procurement*
  - 3.2 *Operational procedures*
  - 3.3 *Impacts of the use of the reverse auction*

This part of the presentation deals with the fundamentals of the adoption of a new mode of procurement, as well as, the main changes related to traditional practices of public procurement of goods and services in Brazil. Considerations on the quantitative and qualitative impacts generated will also be explained.

4. Virtual Reverse Auction

#### *4.1 Characteristics of the system*

#### *4.2 Characteristics of private public partnership*

#### *4.3 Operational demonstration*

An in depth exploration of the procedures and phases of the electronic inverse auction process will be demonstrated and simulated to demonstrate the flexibility of the system and the in-built controls offered, as well as, the inducement to sound practices, competition and transparency.

### 5. Brazilian cooperation initiatives on government procurement

#### *5.1 Multilateral initiatives*

#### *5.2 Bilateral initiatives*

#### *5.3 National & international recognition*

The Brazilian Government has been improving its procurement procedures and systems. The objective of the development of the Program to Reduce the Cost of Contracting Goods, Civil Works and Services, which is part of the multiannual budget for the period 2000/2004, is to increase efficiency in the process, reduce its costs, increase competition, enable transparency and foster social control. Due to this the procurement policy of the Federal Government has caught the attention of multilateral organizations, such as the World Bank, IADB, the UN System and the European Union, and some countries, with proposal for technical cooperation in this field. The presenter will explain some of the initiatives underway and the possibilities that might be explored in the future.

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